

BELLINGHAM PLANNING ACADEMY  
for  
NEIGHBORHOODS

7 p.m. ~ 9:30 p.m.

Tuesday, October 17, 2006

Encore Room, Mt. Baker Theatre

Topic: Building Support: How to Get to Yes in Your Neighborhood and  
at City Hall

Homework Assignment:

Read the book, Getting to Yes, Negotiating Agreement Without Giving In, handed out at the  
first Academy session.

Session Schedule:

Arrival - 7:00 Coffee and sign-in

7:00 – 7:15 Introduction to Session

This evening's presentation and facilitation will be lead by:

Laura M. Pierson, JD/MBA, Consultant

Facilitation, Mediation, Training & Conflict Resolution Specialist

Moonwater, MPA

Executive Director, Whatcom Dispute Resolution Center

7:15– 8:15 Overview of Interest-Based Bargaining

8:15 – 8:30 Break and Role Play Preparation

8:30 – 9:15 Practice Group Role Play

9:15 – 9:30 Debrief & Next Steps